

Message Text

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43

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 AGR-05 AF-06 EA-06 EUR-12 COME-00

IO-10 SP-02 AID-05 NSC-05 CIEP-01 TRSE-00 SS-15

STR-01 OMB-01 CEA-01 CIAE-00 FRB-03 INR-07 NSAE-00

XMB-02 OPIC-03 LAB-04 SIL-01 L-02 H-01 PA-01 PRS-01

USIA-06 /115 W

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R 182349Z FEB 75

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 6259

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E.O. 11652: N/A

TAGS: ETRD, EAGR

SUBJECT: SUGAR SHIPMENTS TO U.S.

REF: STATE 017047

1. EMBOFFS MET FEB 13 WITH PEDRO ESPINOSA SOLARES, EXPORT MANAGER GOM AGENCY UNPASA WHICH IS SOLE EXPORTER MEXICAN SUGAR, TO DISCUSS OUTLOOK FOR MEXICAN SUGAR EXPORTS IN 1975 AND POINTS MENTIONED REFTEL. ESPINOSA ESTIMATES MEXICO WILL HAVE EXPORTABLE SURPLUS OF 550-600 THOUSAND METRIC TONS IN 1975. EXPORTS WILL BE MADE GENERALLY ON BASIS OF HIGHEST BIDDER. ESPINOSA CONFIRMED THAT TO DATE NO SALES TO THE U.S. FOR 1975 DELIVERY HAVE CONSUMATED. THIS HE SAID IS DUE TO DISINTEREST ON PART OF U.S. IMPORTERS WHO HE THINKS HAVE LARGE INVENTORIES ON HAND AND ARE AWAITING A DROP IN PRICE BEFORE MAKING ADDITPONAL PURCHASES. IN MEANTIME SOME SALES TO EUROPEAN DESTINATIONS FOR 1975 DELIVERY HAVE BEEN MADE BY UNPASA. WHILE EXACT VOLUE THESE SALES NOT KNOWN, ESTIMATES RUN FROM 40-60 THOUSAND METRIC TONS. ESPINOSA THINKS U.S. TRADE WILL BE ACTIVELY SEEKING MEXICAN SUGAR BY END OF MARCH AND THAT ULTIMATELY MOST OF MEXICAN SUGAR EXPORTS IN 1975 WILL AGAIN GO TO U.S. HOWEVER, SHOULD

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U.S. IMPORTERS NOT REGAIN INTEREST IN PURCHASING FROM MEXICO

UNPASA WILL CONTINUE ENTERTAIN BIDS FROM OTHER INTERESTED BUYERS.

2. COMMENT: RECENT SALES TO WESTERN EUROPEAN DESTINATIONS MARK FIRST TIME MEXICO HAS EXPORTED TO COUNTRIES OTHER THAN U.S. IN LAST FIVE YEARS. WE HAVE NO REASON TO DOUBT SITUATION AS STATED BY UNPASA OFFICIAL. IT BECOMING INCREASINGLY AWKWARD TO FIND MEANS OF ENCOURAGING UNPASA TO SHIP TO THE U.S. WHILE U.S. IMPORTERS SHOW NO INTEREST IN BUYING.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SUGAR, DIPLOMATIC DISCUSSIONS, EXPORT DATA
Control Number: n/a
Copy: SINGLE
Draft Date: 18 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MEXICO01451
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750059-0247
From: MEXICO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750235/aaaabfrw.tel
Line Count: 70
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 STATE 017047
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 10 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 SEP 2003 by BoyleJA>; APPROVED <11 SEP 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SUGAR SHIPMENTS TO U.S.
TAGS: ETRD, EAGR, US, MX, UNPASA, (ESPINOSA SOLARES, PEDRO)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006